





WE ARE COMMITTED TO YOUR SUCCESS!

← SASCHA ODERMATT

Managing Director, Neuss branch

"For me, RheinCargo means the compatibility economic thinking with ecological action."

→ GÖTZ JESBERG

Managing Director, Cologne branch

"RheinCargo to me symbolises customised logistics services from the region to the rest of the world."

RHEINCARGO

MODERN SERVICE PROVIDER WITH A LONG-STANDING TRADITION



HÄFEN UND GÜTER-VERKEHR KÖLN AG



NEUSS-DÜSSELDORFER HÄFEN GMBH & CO. KG



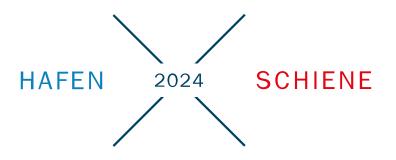
STRONG PARTNER
NETWORK

RheinCargo GmbH & Co. KG was founded in 2012 as a joint venture between two companies: "Häfen und Güterverkehr Köln AG" (HGK) and "Neuss Düsseldorfer Häfen GmbH & Co. KG" (NDH).

Each company has a 50 per cent holding in RheinCargo.



RHEINCARGO EXPERTISE & EXPERIENCE



WELL POSITIONED

Whether you need rail, waterway, port or factory transport – we have the individual solution for your transport requirements. Our expertise is based on decades of experience and extensive connections. Together with our partners, we cover the entire spectrum of the logistics industry so can offer you the best terms for your company's success.

PERFORMANCE FIGURES

YOU CAN COUNT ON THESE

720

HECTARES

PORT AREA

 \times

1.2

MILLION TEU

INTERMODAL TRAFFIC



18.5

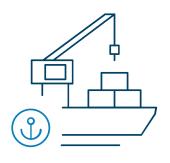
MILLION TONNES

PORT TRAFFIC

48

OF OUR OWN

CRANE SYSTEMS



12.6

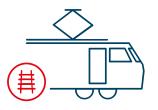
MILLION TONNES

WATER-SIDE

100

OF OUR OWN

LOCOMOTIVES



765

EMPLOYEES

IN TOTAL

2.6

BILLION NTKM

TRANSPORT CAPACITY

19

MILLION TONNES

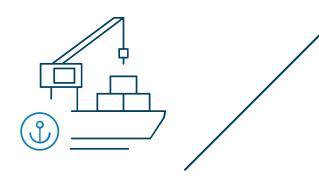
GOODS TRANSPORTED

36

TRAINEES



YOUR CONTACT POINT THE PROFIT CENTRE MANAGERS











LUKAS KLIPPEL
PROFIT CENTRE MANAGER
PORTS



CAROLINE CALMUND
PROFIT CENTRE MANAGER
REGIONAL TRANSPORT



TIMO REUTER
PROFIT CENTRE MANAGER
PLANT TRANSPORT



STEFFEN VOLKMER
PROFIT CENTRE MANAGER
LONG-DISTANCE TRANSPORT



PORTS

BRIEF PROFILE OF PROFIT CENTRE

TEAM

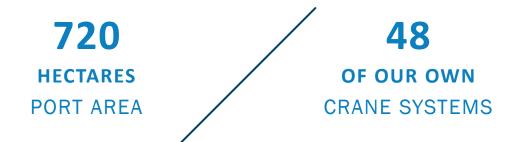
- Around 140 employees covering sales, operations and technology
- Active at seven port locations
- Six locations with our own operations (Neuss, Düsseldorf and Cologne)

INDUSTRIES/CUSTOMERS

Broad spectrum of customers and industries

STRUCTURE

 Cross-location management by a small, dynamic team at the Neuss, Düsseldorf and Cologne branches





PORTS

THE RANGE FOR OUR CUSTOMERS

- Handling and storage services
- In combined transport and in the container sector
- Liquid goods, dry bulk goods
- "Traditional" port handling
- Organisation of transport chains
- Technical services in the area of crane and handling systems



PORTS

1.2
MILLION TEU
INTERMODAL TRAFFIC

18.5
MILLION TONNES
PORT HANDLING

12.6
MILLION TONNES
WATERSIDE

THE ADDED VALUE FOR OUR CUSTOMERS

TODAY:

- Standardisation of our service processes across location boundaries
- Improving service quality and greater transparency
- Customised solutions by bundling expertise tailored to customer needs
- Joint management of future transformation processes

... AND IN THE FUTURE:

- Securing and expanding the service portfolio at our established locations as a reliable partner for industry and trade
- Development and expansion of the range of services, especially surrounding technical service



PORTS

YOUR CONTACT POINT IN THE PORT PROFIT CENTRE



LUKAS KLIPPEL

PROFIT CENTRE MANAGER PORTS

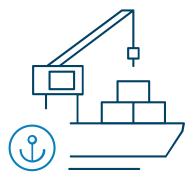
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SALES MANAGER PORTS

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PORTS



REGIONAL TRANSPORT

BRIEF PROFILE OF PROFIT CENTRE

TEAM

- Around 260 employees covering operations
- Planning and distribution
- Engine driver, shunting attendant, wagon master

INDUSTRIES/CUSTOMERS

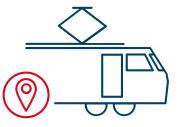
 Wide range of customers and transport goods from a range of production areas

STRUCTURE

Management across locations by one team

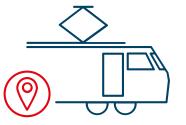
32 500

of our own
LOCOMOTIVES FREIGHT WAGONS



THE RANGE FOR OUR CUSTOMERS

- Professional railway logistics in and around the ports of Cologne,
 Neuss and Düsseldorf
- Block train transport
- Wagon group and single wagon transport
- Special services in the shunting area
- Services customised to the needs of local industry



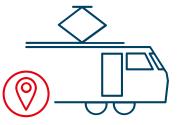
THE ADDED VALUE FOR OUR CUSTOMERS

TODAY:

- Reliable performance through flexible use of resources
- Expert service provision backed by many years of experience

... AND IN THE FUTURE:

- Improving efficiency of service provision
- Expansion of transparency and communication
- Closer cooperation with the customer



YOUR CONTACT POINT

IN THE REGIONAL TRANSPORT PROFIT CENTRE



CAROLINE CALMUND

PROFIT CENTRE MANAGER REGIONAL TRANSPORT

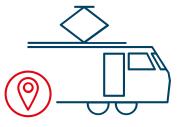
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SALES
REGIONAL TRANSPORT

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PLANT TRANSPORT

BRIEF PROFILE OF PROFIT CENTRE

TEAM

- 115 employees at seven locations
- 24/7 shift work 365 days a year if required

INDUSTRIES/CUSTOMERS

Primarily chemicals and mineral oil

STRUCTURE

- Two additional operations managers for NRW and southern Germany,
 who manage the general operational conditions at the locations
- One project manager for implementation projects at new locations
- One commercial project manager for the sustainable optimisation and control of commercial processes



PLANT TRANSPORT

THE RANGE FOR OUR CUSTOMERS

- Customised shunting services in the siding area
- Individual services within a company division, e.g. loading and monitoring activities during loading and unloading processes, monitoring of the railway infrastructure, provision of a railway operations manager (BOA)



PLANT TRANSPORT

REFERENCES:

COAL & COKE
IN BOTTROP
BETWEEN SHIP AND
BLAST FURNACE

EBL
IN BAVARIA
MAINTENANCE OF A
RAILWAY SIDING

MINERAL OIL
IN FLÖRSHEIM &
LUDWIGSHAFEN
SHUNTING & FILLING

THE ADDED VALUE FOR OUR CUSTOMERS

TODAY:

- Most stringent safety standards and high reliability
- Shunting services in critical production processes
- Close dialogue with our customers to fine-tune our service and adapt it to current circumstances

... AND IN THE FUTURE:

- Expanding our shunting services in other sectors
- Adapting our existing shunting services to the challenges of the future
- Striving for long-term working relationships with our customers



PLANT TRANSPORT

YOUR CONTACT POINT

IN THE PLANT TRANSPORT PROFIT CENTRE



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PLANT TRANSPORT



LONG-DISTANCE TRANSPORT BRIEF PROFILE OF PROFIT CENTRE

TEAM

- 30 employees in planning plus two in sales
- 148 employees in the operations, including 121 engine drivers

INDUSTRIES/CUSTOMERS

- Transport of hazardous goods (oil and chemicals)
- Combined transport
- Special transports

STRUCTURE

- Organised into sales, planning and operation
- Cross-location management from Cologne-Niehl





LONG-DISTANCE TRANSPORT

THE RANGE FOR OUR CUSTOMERS

- Rail transport under our own licence in Germany, Austria and the Netherlands as well as in Switzerland via our sister company RheinlandCargo Schweiz
- Modern fleet, customised to our customers' needs
- Specialist in dangerous goods
- Waste certificate
- CO₂-neutral transport, 100% green electricity

TRANSPORT MIX 2023:





LONG-DISTANCE TRANSPORT

THE ADDED VALUE FOR OUR CUSTOMERS

TODAY:

- Great flexibility and short response times
- High planning reliability and punctuality
- All-round service provider driven by a service philosophy that puts the customer at the centre

... AND IN THE FUTURE:

- Further development of RheinCargo as a logistics service provider for all sectors
- Customised services



LONG-DISTANCE TRANSPORT

YOUR CONTACT POINT

IN THE LONG-DISTANCE TRANSPORT PROFIT CENTRE



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LONG-DISTANCE TRANSPORT



ACTIVELY PROTECTING THE ENVIRONMENT

YOU CAN RELY ON THIS

